

The Portfolio

Family producers united by a common passion to produce the highest quality wines & spirits, that express the uniqueness of their origin & the personalities that craft them.

Souis Satour Agencies

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### **About Louis Latour Agencies**

Louis Latour Agencies was founded in 1990 as a wine agent and distributor working in England, Wales, Scotland, the Isle of Man and the Channel Islands. Our range of carefully selected family owned wine and spirits producers reflects the ethos of our parent company Maison Louis Latour where wine quality, environmental and social best practice and innovation are key.

We choose only to work with real wines, from real places, with real stories. Each producer is united by family-ownership and a shared desire to produce wines that evoke their origin and the culture from where they come. All employ sustainable working practices which range in scope from organics and biodynamics to extensive programmes covering all aspects of social responsibility, environmental and waste management, energy use, emissions and logistics. Many are also involved in extensive research programmes which look at subjects ranging from biodiversity, climate change to optimisation of viticulture and winemaking practices.

Our team has many years of experience between them and all pride themselves on working to deliver the best service possible. We have experience of working with a wide range of sectors including HORECA, regional wholesalers, brewers, specialist independent retailers and national retailers. We have extensive experience in providing private label and bespoke products.

### Our range of services includes:

#### A variety of methods to work with us

- Flexible ordering and achievable minimum drops
- UK held stock delivered duty paid and in bond
- Larger quantities and a wider range can be ordered Ex-Cellar, FCA and FOB (terms depend on the products ordered).

#### Experienced account managers offer:

- Advice on wine list construction
- Product knowledge and staff training
- Support for tastings and winemaker events
- Access to visiting winemakers
- A range of gift boxes and other gift packaging that are ideal for gifting.

### www.louislatour.co.uk gives 24 hour customer access to:

- Product information and downloadable product sheets
- Hi-resolution product and producer images
- Technical information on drinks and packaging
- Up to date news and developments.



### Meet the Team

### **Directors**

### **Office Team**

Will Oatley Managing Director Tel. 07813 760672

Richard Nunn Director Tel. 07798 876853

Guy Nightingale Director Sales Area: Southern and South Western England Tel. 07739 748768 **Tom Hubbard** National Accounts Executive

James Laird Operations Manager

Blandine Barrie Logistics Manager

Ben Obertinca Finance Manager

**Rebecca Fraser** Head of Marketing

Vahan Agulian Marketing Manager

Stephanie Ward Marketing Executive

### **Sales Contacts**

### ontacts

Mark Juggins National Account Controller Tel. 07922 425300

#### **Stuart Birtles**

Regional Account Manager Sales Area: Scotland, North Wales, Northern England, the Midlands and the Isle of Man **Tel.** 07990 533328

#### **David Hargreaves**

Regional Account Manager Sales Area: Greater London, Home Counties, Eastern England and the Channel Islands **Tel.** 07894 299676

Lucy Stewart Head of Fine Wine Tel. 07590 473230

Raphael Pasquier Prestige Account Manager Sales Area: London Tel. 07872 455839

### Office Contact Details

Louis Latour Agencies 12-14 Denman Street London W1D 7HJ **Tel.** 020 7409 7276

www.louislatour.co.uk

For general enquiries: enquiries@louislatour.co.uk

To place an order: sales@louislatour.co.uk

Staff emails: firstname.lastname@ louislatour.co.uk

# Alternative bottle sizes

The following is a summary of all the wines and spirits we can supply smaller or larger bottle sizes. Some are available from our UK stocks and some can be shipped to order. For more information please contact your account manager to discuss current availability.

### **S**pirits

	5cl	35cl	1.5L	3L
Cobalte, Aÿ-Champagne				
Vodka	x			
Cognac Frapin, Grande Champagne				
1270	x	х		
VSOP	x	х		
Château Fontpinot XO	x	х		х
XO VIP	x			
Extra	x			



### **S**parkling Wines

	Half	Magnum	Jeroboam
Simonnet-Febvre, Chablis			
Crémant de Bourgogne Blanc de Noirs P100 NV		x	
Champagne Gosset, Epernay			
Extra Brut NV		х	
Grande Reserve Brut NV	x	x	х
Grand Rosé Brut NV	x	х	
Grand Blanc de Blancs Brut NV		x	
Banfi Piemonte			
Banfi Rosa Regale Brachetto d'Acqui vintage		x	



### **Italian Still Wines**

	Half	Magnum	Jeroboam	Methuselah	Balthazar
Banfi – reds					
Rosso di Montalcino		x			
Brunello di Montalcino	x	x	x	x	х
Poggio alle Mura Brunello di Montalcino		x	x		
Poggio alle Mura Brunello di Montalcino Riserva		x	x		
Poggio all'Oro Brunello di Montalcino Riserva			x		
Chianti Classico	x				
Col di Sasso Sangiovese Cabernet	x				
Centine Rosso, Toscana IGT		x			
Cum Laude, Toscana IGT		x			
Summus, Toscana IGT		x	x	x	х
Excelsus, Toscana IGT		x			
La Lus Albarossa, Piemonte		x			
Banfi - whites					
Le Rime Pinot Grigio, Toscana IGT	x				
La Pettegola Vermentino, Toscana IGT	x	x			
Fontanelle Chardonnay, Toscana IGT		x			

### **French Still Wines**

	Half	Magnum	Jeroboam		Half	Magnum	Jeroboam
Simonnet-Febvre				Louis Latour – reds			
Chablis	x	x		Valmoissine Pinot Noir	x	x	
Chablis Premier Cru Montmains		x					
Chablis Premier Cru Vaillons		x		Bourgogne Pinot Noir	x	x	
Chablis Premier Cru Mont de Milieu		x		Bourgogne Cuvée Latour Rouge	x	x	
Chablis Premier Cru Fourchaume		x		Côte de Beaune-Villages	x		
Chablis Grand Cru Les Clos		x		Côte de Nuits-Villages		x	
Chablis Grand Cru Preuses		x		Beaujolais Villages Lancié	x		
Louis Latour – whites				Morgon Les Corcelettes	x		
Ardèche Chardonnay	x	x		Brouilly Les Saburins	x		
Grand Ardèche Chardonnay		x		Fleurie Les Garans	x		
				Moulin-à-Vent	x		
Bourgogne Cuvée Latour Blanc		x					
Mâcon-Villages Chameroy	х	x		Santenay		x	
Mâcon-Lugny Les Genièvres	х	x		Chassagne-Montrachet	x	x	
Saint-Véran Les Deux Moulins	х			Savigny-Lès-Beaune	x	x	
Pouilly-Fuissé	x			Gevrey-Chambertin	x	x	
Chablis	x	x		Marsannay	x	x	
Meursault	x						
Puligny-Montrachet	x			Volnay Premier Cru En Chevret		x	
				Beaune Premier Cru Vignes	x	x	
Chablis Premier Cru	x			Franches			
Chablis Premier Cru Montmains	x			Aloxe-Corton Premier Cru Les Chaillots	x	x	x
Pernand-Vergelesses Premier Cru En Caradeux		x					
Meursault Premier Cru Château de Blagny	x		x	Corton Clos de la Vigne au Saint Grand Cru		x	
Puligny-Montrachet Premier Cru		x		Château Corton Grancey Grand Cru	x	x	x
Sous le Puits				Romanée Saint Vivant Les Quatres Journaux Grand Cru		x	
Corton-Charlemagne Grand Cru	x	x	x	Chambertin Cuvée Heritiers Latour		x	
Bâtard-Montrachet Clos Poirier Grand Cru		x		Grand Cru		<u> </u>	

### French Still Wines Continued

	Half	Magnum
Michel Redde, Pouilly-Sur- Loire		
La Moynerie, Pouilly-Fumé	x	x
Les Cornets, Pouilly-Fumé		x
Les Champs des Billons, Pouilly-Fumé		x
Les Toupées, Pouilly-Fumé		x
Les Bois de Saint Andelain, Pouilly-Fumé		x
Barre à Mine, Pouilly-Fumé		x
Vidal-Fleury, Côte-Rôtie		
Côtes du Rhône white	x	
Condrieu		х
Muscat de Beaumes de Venise	x	
Côtes du Rhône rosé		х
GSM		x
Côtes du Rhône red	x	x
Ventoux red		x
Gigondas	x	x
Vacqueyras	x	
Châteauneuf-du-Pape red		x
Crozes-Hermitage red	x	x
Saint-Joseph red	x	x
Côte-Rôtie Brune et Blonde	x	x
Côte-Rôtie La Chatillonne		x

	50cl	Magnum	Jeroboam	Methuselah
Château des Demoiselles, Côtes de Provence				
Rosé		x	х	х
White		х		
Red		x		
Château Sainte Roseline Cru Classé, Côtes de Provence				
Lampe de Meduse Rosé	x	x	х	х
Lampe de Meduse White	x	х		
Lampe de Meduse Red	x	x		
La Chapelle de Sainte Roseline Rosé		х	х	
La Chapelle de Sainte Roseline White		x		
La Chapelle de Sainte Roseline Red		x	x	





# **Champagne Gosset**

Gosset, Champagne's oldest wine house, holds a special place in the history of the region.

Still family owned and fiercely independent, the house remains quality orientated and focused on low volumes. This has allowed them to maintain a very selective grape sourcing policy and their unique wine style. The grapes are sourced primarily from premier and grand cru sites surrounding the villages of Aỹ and Epernay, from growers with whom Gosset have long standing relationships. The winemaking that follows aims to maintain vibrancy and freshness but the wines are not rushed and are allowed extended time in the company's cellars. The resulting wines reveal the characters imparted by the soil, cool climate and the hands of the people who create them. These are beautifully pure champagnes and a dedication to a slow and unhurried production process.

www.champagne-gosset.com







Grand Blanc de Blancs Brut



**CELEBRIS Vintage Extra Brut 2008** 



The Wine

On-Trade Exclusive Extra Brut NV ◊

#### **Non Vintages**

Grande Réserve Brut NV\* ♦ ∘ Grand Rosé Brut NV\* ♦ Petite Douceur Rosé Extra Dry NV Grand Blanc de Blancs Brut NV ♦

Limited Editions

12 ans de cave a minima Rosé NV

#### Vintages

Grand Millésime Brut 2015 ≬ CELEBRIS Vintage Brut 2012 CELEBRIS Rosé Brut 2008 CELEBRIS Blanc de Blancs Extra Brut 2012

- \* Available in half bottles
- ♦ Available in magnums
- Available in jeroboams

All wines are available with gift boxes on request, apart from Extra Brut NV.



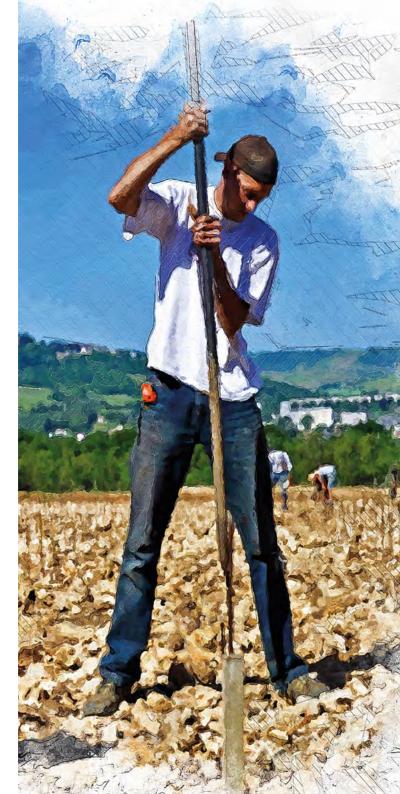
# Domaine Michel Redde et Fils

The Redde family's domaine is a patchwork of the different terroirs within the Pouilly-Fumé appellation. It extends over 42 hectares and is called La Moynerie thanks to the monastery that once stood on the site.

The family's wines capitalise on the variety of terroirs and emphasise their diversity and differing characteristitics through a range of single vineyard wines.

Since 2020 the estate has been farmed organically and from the 2023 vintage, will be officially certified Organic by Ecocert. To comply with Biodynamic methodologies, the Redde family prepare their own herbal preparations to reinforce the immune system of the vines.

www.michel-redde.com





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The Wine

Pouilly-Fumé Petit F... Pouilly-Fumé La Moynerie

### **Single Vineyard**

Pouilly-Fume Les Cornets Pouilly-Fumé Les Champs de Billons Pouilly-Fumé Les Bois de St Andelain Pouilly-Fumé Barre à Mine Pouilly-Fumé Les Toupées Pouilly-Fumé Majorum





# Simonnet-Febvre

Simonnet-Febvre was founded in 1840, initially producing sparkling wines, before joining its peers in still wine production around Chablis. Today, they maintain their founding traditions, excelling in still and sparkling styles, but uniquely being the only Chablis producer to produce sparkling wines. A third of total wine production is still devoted to sparkling styles.

The Crémant de Bourgogne wines are made from Chardonnay and Pinot Noir grapes grown on cooler hillside locations around Chablis. The wines are made in the company's historic Chablis cellar where they spend a minimum of 24 months on lees and undergo riddling in old hand-operated mechanical gyropallette and manual disgorgement.

www.simonnet-febvre.com © @simonnetfebvre1840 () @maisonsimonnetfebvre



Crémant de Bourgogne Brut



Crémant de Bourgogne Brut P100 Blanc de Noir



Blanc de Blancs Brut Méthode Traditionnelle





### Sparkling Wines NV

Crémant de Bourgogne Blanc Brut Crémant de Bourgogne P100 Blanc de Noir Brut Crémant de Bourgogne Brut Rosé Blanc de Blancs Brut Méthode Traditionnelle\*

Magnums are available upon request \* Available upon request



### Simonnet-Febvre

Simonnet-Febvre was founded in 1840 by Jean Febvre a barrel maker from Montbard. Recognising its potential, Louis Latour purchased Simonnet-Febvre in 2003. They embarked on a lengthy programme of investment in expertise, infrastructure and vineyards that continues to this day. As a result the house's wines and reputation have been transformed. Today's range of still wines includes classic Chablis alongside lesser known apellations such as Irancy and Saint-Bris. New vineyards in the rediscovered Auxois region to the south of Chablis have brought interest with wines from Auxerrois, Pinot Gris, Chardonnay and Pinot Noir.





Chablis

Irancy

Organic Chablis

Saint-Bris Sauvignon





The Wine

#### Coteaux de l'Auxois

Auxerrois	
Pinot Gris	
Chardonnay	

#### Yonne

Saint-Bris Sauvignon Irancy

### Chablis\* ◊

Chablis Premier Cru Montmains Chablis Premier Cru Vaillons Chablis Premier Cru Fourchaume Chablis Premier Cru Mont de Milieu Chablis Grand Cru Les Preuses Chablis Grand Cru Les Clos

#### Organic<sup>°</sup>

Chablis Chablis Premier Cru Montmains Chablis Premier Cru Fourchaume

\* Available in half bottles ◊ Available in magnums

Certified by Ecocert FR-BIO-01
 Available upon request

A larger range of wines from Simonnet-Febvre is available to ship ex-cellars.



# Maison Louis Latour

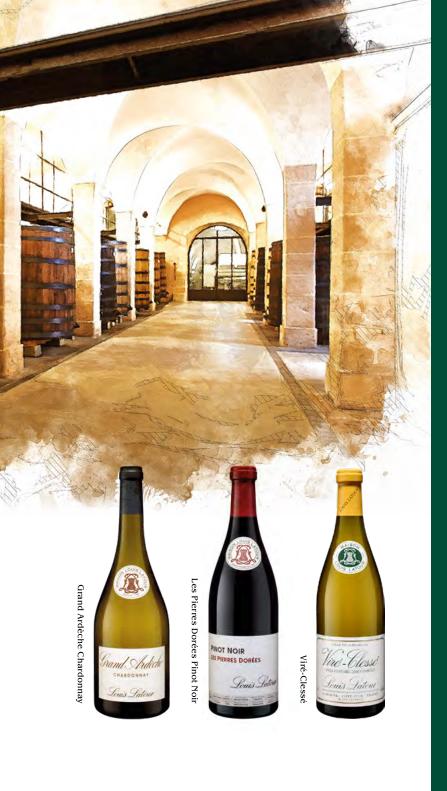
### Maison Louis Latour was founded in 1797 and is one of the oldest and best-known names in Burgundy.

Still in original family ownership, Maison Louis Latour is a vineyard owner and negociant, and a true custodian of the Burgundy's heritage. For several decades, they have worked tirelessly to safeguard the land and the region's traditions whilst looking to the future to ensure the business remains relevant and vibrant.

Louis Latour owns vineyards in Chablis, the Côte d'Or (including the largest single holding of Grand Cru vineyards), Beaujolais and the Var and makes a wide range of wines from classic and emerging appellations.

www.louislatour.com





The Wine

#### Ardèche & Var

Ardèche Chardonnay\* Grand Ardèche Chardonnay Duet Chardonnay Viognier Ardèche Viognier Valmoissine Pinot Noir \* Bellevue Pinot Noir

### **Regional Appellation**

Bourgogne Gamay Bourgogne Pinot Noir\* Bourgogne Cuvée Latour Rouge\* Les Pierres Dorées Pinot Noir, Coteaux Bourguignons

#### Beaujolais

Beaujolais-Villages\* Morgon\* Fleurie\*

#### Mâconnais

Mâcon-Villages Chameroy\* ◊ Mâcon-Lugny Les Genièvres\* ◊ Saint-Véran Les Deux Moulins\* Viré-Clessé Pouilly-Vinzelles En Paradis Pouilly-Fuissé\* Pouilly-Fuissé Premier Cru

\* Available in half bottles
◊ Available in magnums

The full Louis Latour range is available to ship ex-cellars.



# Domaine Louis Latour

The domaine vineyards are a central part of Maison Louis Latour. The Latour's connection to Aloxe-Corton dates back to 1731 when the family bought vineyards in the village.

Over the years Louis Latour's vineyard holdings have grown to encompass almost 50 hectares in the Côte d'Or alone. This includes 27 hectares of Grand Cru, making Louis Latour the largest owner of Grand Cru vineyards in Burgundy. Alongside this there are Les Pierres Dorées vineyards near Lyon and further vineyards to the south in the Ardèche and the Var.





The Wine

#### Côte Châlonnaise

Montagny Montagny Premier Cru La Grande Roche Givry Rouge Mercurey Rouge

#### Chablis

Chablis\* Chablis Premier Cru\* Chablis Premier Cru Montmains\*

### Côte d'Or - Village Wines

Beaune Blanc Meursault\* Puligny-Montrachet\* Chassagne-Montrachet

#### Côte de Nuits Villages ◊

Marsannay Rouge\* ø Fixin Gevrey-Chambertin\* ø Nuits-Saint-Georges

### Côte de Beaune-Villages\* Aloxe-Corton, Domaine Louis Latour

Savigny-lès-Beaune\* Chassagne-Montrachet Rouge\* Santenay Rouge\* Maranges

\* Available in half bottles◊ Available in magnums

The full Louis Latour range is available to ship ex-cellars.



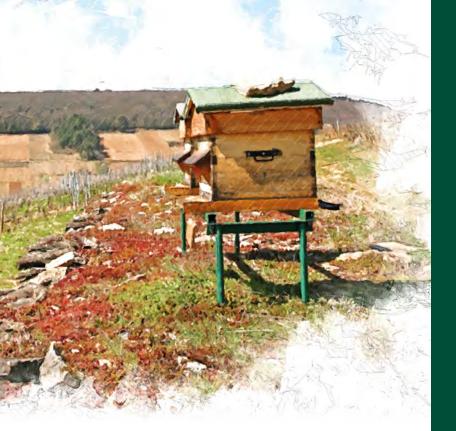
# Sustainability and Maison Louis Latour

Maison Louis Latour has actively practiced sustainable viticulture since the early 1990s and worked hard to preserve and understand the ecosystem of which they are a part.

Christophe Deola, Louis Latour's Domaine Director, shares his predecessors' vision and continues to embrace traditional viticultural methods where the care of the soil is essential to allow the vines to thrive. Examples of this commitment include non-chemical pest control, the production of their compost and active engagement in research. Louis Latour have held ISO 14001 Environmental Management Systems certification since 2003 and are 'High Environmental Value Level 3' (HVE3) certified in the use of biodiversity, phytosanitary strategy, water usage and fertilisers. They were a founding member of the Paysage de Corton association in 2011.



www.louislatour.co.uk



Corton-Charlemagne Grand Cru







Pernand-Vergelesses 1er Cru En Caradeux





The Wine

#### Côte d'Or - Premier Cru Wines

Pernand-Vergelesses En Caradeux Meursault-Blagny Château de Blagny\* Puligny-Montrachet Premier Cru Puligny-Montrachet La Garenne Chassagne-Montrachet Premier Cru Chassagne-Montrachet Caillerets

### Nuits-Saint-Georges Les Damodes

Aloxe-Corton Les Chaillots, Domaine Louis Latour\* 🔅 🛛 Beaune Vignes Franches, Domaine Louis Latour\* 🗞 Pommard Epenots Volnay En Chevret 🗞

### Côte d'Or - Grand Cru Wines

Corton-Charlemagne\* ≬ ∘ Bâtard-Montrachet Clos Poirier ≬ Corton Clos de la Vigne au Saint ≬ Bâtard-Montrachet Montrachet

Château Corton-Grancey \* ≬ ∘ Charmes-Chambertin Chambertin Cuvée Heritiers Latour ≬ Echezeaux Romanée Saint Vivant Les Quatres Journaux ≬

#### Spirits

Marc de Bourgogne Château Corton Grancey

\* Available in half bottles

- ◊ Available in magnums
- Available in jeroboams

The full Louis Latour range is available to ship ex-cellars.

# **Domaine Louis** Latour Vineyards

GEVREY-CHAMBERTIN:

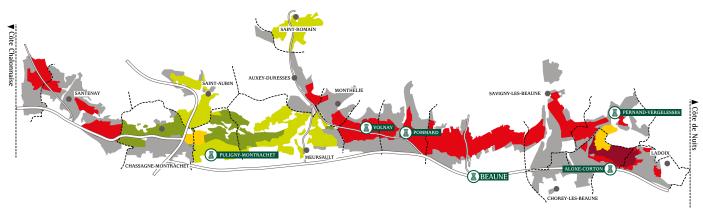
Chambertin Cuvée Héritiers Latour Grand Cru	0.81 ha
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### **VOSNE-ROMANEE:**

Romanée-St-Vivant Les Quatre Journaux Grand Cru 0.76 ha

### ALOXE-CORTON:

Corton-Charlemagne Grand Cru	10.5 ha
Corton Clos de la Vigne au Saint Grand Cru	2.50 ha
Corton Bressandes Grand Cru	3.03 ha
Corton Les Chaumes Grand Cru	1.29 ha
Corton Les Perrières Grand Cru	4.32 ha
Corton Clos du Roi Grand Cru	1.75 ha
Corton Les Grèves Grand Cru	1.21 ha
Aloxe-Corton Les Chaillots Premier Cru	5.04 ha
Aloxe-Corton Les Guérets Premier Cru	0.40 ha
Aloxe-Corton Village	3.16 ha



		(a) <u>POMMARD</u> :	
Pernand-Vergelesses Ile des Vergelesses Premier Cru	0.75 ha	Pommard Epenots Premier Cru	0.41 ha
Pernand-Vergelesses En Caradeux Premier Cru	1.58 ha		
Pernand-Vergelesses Village	0.44 ha	VOLNAY:	
		Volnay Les Mitans Premier Cru	0.27 ha
BEAUNE:		Volnay Village	0.47 ha
Beaune Vignes Franches Premier Cru	2.76 ha	0	
Beaune Les Perrières Premier Cru	1.32 ha	PULIGNY-MONTRACHET:	
Beaune Clos du Roi Premier Cru	0.42 ha	Chevalier-Montrachet Les Demoiselles Grand Cru	0.51 ha
Beaune Grèves Premier Cru	0.18 ha		
Beaune Cras Premier Cru	0.54 ha	voria ∢	
	UGEOT	OREY SAINT-DENIS	

# VIDAL- FLEURY

17

DÉPOSÉE

MARQUE

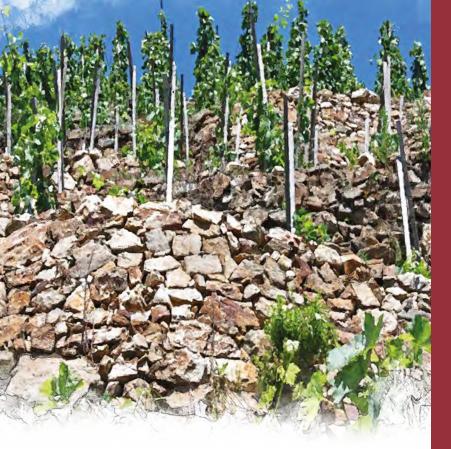
# **Vidal-Fleury**

Vidal-Fleury can trace its roots back to 1781 when it was founded in the tiny village of Ampuis.

For their first 140 years Vidal-Fleury focused on the Northern Rhône however, in the 1920s they looked to the south and extended their range. By the midtwentieth century they had become one of the Rhône's most iconic names. In the last decade Vidal-Fleury have seen a further renewal of fortunes beginning with the opening of their new cellar in 2008, and since 2020, with winemaker Antoine Dupré. Today Vidal-Fleury's collection of 20 appellations, including the flagship Côte-Rôtie La Chatillonne, offer an exceptional insight into Rhône Valley wines.

### www.vidal-fleury.com







Côtes du Rhône Rosé



Vacqueyras

IDAL-FLO



The Wine

#### Southern Rhône

Côtes du Rhône Blanc*
Côtes du Rhône Rosé ≬
Côtes du Rhône Rouge* ◊
G.S.M. ◊
Ventoux 👌
Cairanne
Vacqueyras*
Gigondas* ≬
Châteauneuf-du-Pape Rouge ◊
Muscat de Beaumes de Venise*

### Northern Rhône

Crozes-Hermitage Rouge\* ◊ Saint-Joseph Rouge\* ◊ Condrieu ◊ Côte-Rôtie Brune et Blonde de Vidal-Fleury\* ◊ Côte-Rôtie La Chatillonne ◊

\* Available in half bottles ◊ Available in magnums

A wider range of Vidal-Fleury wines are available to <u>order ex-cellars. Please ask</u> for more information.





### Château Sainte Roseline

Located in Les Arcs-sur-Argens between the Gorges du Verdon and Saint Tropez in the Côtes de Provence appellation, Château Sainte Roseline is an historic estate whose origins date back to the 12<sup>th</sup> century. It is one of the 18 remaining Cru Classé estates in Provence and the only one in Les Arcs.

Today the estate is owned and managed by Aurélie Bertin who produces red, white and rosé wines from her 110 hectares of vineyards that benefit from clay limestone soils and a close proximity to the Mediterranean.

The team at Château Sainte Roseline are committed to socially equitable and environmentally sound working practices. It received High Environmental Value Level 3 certification in 2019 and has held organic certification since the 2022 vintage.

www.sainte-roseline.com

Cuvée La Chapelle Blanc de Sainte Roseline



Cuvée la Chapelle Rosé de Sainte Roseline





Lampe de Meduse Rouge



SAINTE ROSELINE

Cuvée la Chapelle Rouge



The Wine

Certified organic from the 2022 vintage

#### White

Lampe de Meduse Cru Classé ∝ ≬ Cuvée la Chapelle Cru Classé ≬

#### Rosé

Lampe de Meduse Cru Classé ∝ ◊ ∘ ∙ Cuvée la Chapelle Cru Classé ◊ ∘

### Red

∟ampe de Meduse Cru Classé ゃ≬ Cuvée la Chapelle Cru Classé ≬ ∘

### **Rosaline Diffusion**

A range of AOC Côtes de Provence wines created with grapes sourced partner growers. Presitge Blanc क Presitge Rosé क क Presitge Rosé क

Available in 50cl bottles

- Available in magnums
- Available in jeroboams
- Available in methusalel



# Château des Demoiselles

Château des Demoiselles is a single estate in the Esclans Valley in the heart of Provence. The estate was initially owned by the Bertin Teillaud family from 1956 until 1978. In 2005 they were able to re-acquire it and changed the name to Château des Demoiselles. This was in honour of the current director, Aurélie Bertin Teillaud, who has instilled a new mood and dynamism to it and their sister property Château Sainte Roseline.

The property includes a total of 300 hectares and of these 72 are planted with vines, growing grapes such as Rolle, Syrah, Grenache and Cinsault to produce the estate's red, white and rosé wines.

The estate sits within a Natura 2000 reserve which was established for the protection of habitats, species and biodiversity. Château des Demoiselles was awarded High Environmental Value Level 3 certification in 2019 and has held organic certification since the 2022 vintage.

ouilly-Fumé Burgundy Beaujolais Cognac FRANCE Rhône CÔTES DE PROVENCE

www.chateaudesdemoiselles.com





The Wine

Certified organic from the 2022 vintage.

### Côtes de Provence

ilanc≬	
losé≬∘∙	
'ouge ◊	

Available in magnums

Available in jeroboams

Available in methusaleh

We offer Château des Demoiselles to ex-cellars customers only. Please speak to your account manager for further information.



### **Cognac Frapin**

Frapin is an artisanal cognac house, still in original family ownership, that has operated from the same location since 1270. In their 750 plus years of history they have amassed one of the region's finest Grande Champagne estates and an unparalleled knowledge passed through more than 21 generations.

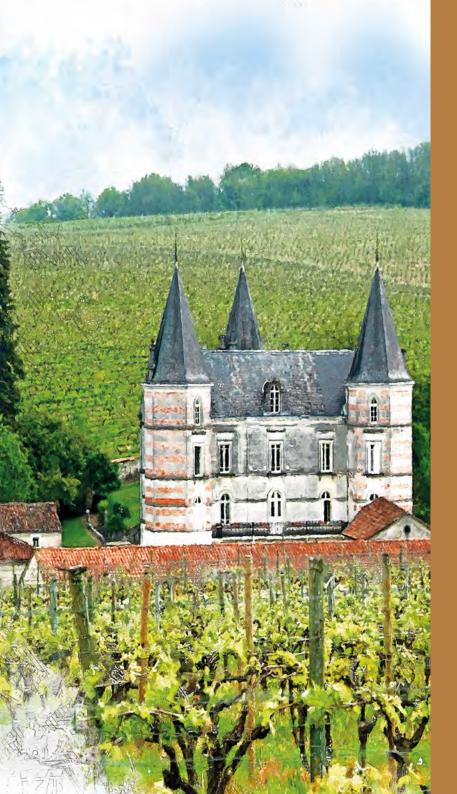
Today all Frapin's cognacs are made on its 340 hectare estate: from the vineyard and winemaking, to distillation, ageing and blending. This, combined with their unhurried, handcrafted approach, has resulted in a range of award winning cognacs, recognised throughout the world for their quality and complexity.

Since 1991 Frapin has been working to minimise its environmental impact which culminated in High Environmental Value level 3 (HVE 3) certification in 2018. HVE 3 is a major French accreditation which focuses on biodiversity conservation, protection of flora and fauna, water resource management and limiting the use of artificial pesticides in favour of natural alternatives.

To mark this milestone, Frapin redesigned Cigar Blend XO's packaging. Cardboard and ink usage were reduced, and uncoated paper stock used resulting in a box that is completely recyclable with a 25% carbon footprint reduction. 100% carbon neutrality was achieved though participation in a Climate Partner climate protection project which, to date, has planted more than 1 million trees across 32 French forests.

www.cognac-frapin.com





The Cognac

### **Classic Range**

1270*
VSOP*
XO VIP*
Extra*
Cuvée Plume D'Or Jaune Limited Edition
Cuvée Rabelais Limited Edition

\* Available in 5cl bottles

### Trésors du Château

Cigar Blend XO
Château Fontpinot XO °
15 Years Old, Cask Strength
Millésime 1992 26 Years Old
Millésime 1995 25 Years Old ∞
Millésime 1990 30 Years Old

° Available in 37.5cl and 5cl bottles ∞ Limited availability



### 

### **Cobalte Vodka**

# The terroir vodka from La Montagne de Reims.

Cobalte is a unique vodka from Aÿ-Champagne made with Chardonnay, Pinot Noir and Meunier grapes from the Montagne de Reims. It is a terroir vodka that fuses minerality, roundness of fruit and freshness, bringing balance and a silky-smooth finish.

Cobalte is exclusively made from healthy and ripe hand-picked grapes which are vinified, and then distilled multiple times with its lees. This unhurried process helps to infuse Cobalte with its personality and identity, producing a French vodka of extraordinary purity and finesse.

The name Cobalte comes from two sources of inspiration. The first is Reims' historic connection to the French monarchy which is strongly associated with the colour cobalt blue. With a few exceptions, most French monarchs were crowned at Reims Cathedral. The second comes from cobalt the mineral and is a nod to the mineral notes found in Cobalte's flavour profile.

Cobalte Vodka

VODKA RAISINS DE FRANCE FRENCH GRAPES

COBALTE

Loire Valle

Cogna

FRANCE

COBALTE

VODKA

Ÿ-CHAMPAGNE

Côtes d

Chablis Pouilly-Fumė Burgundy Beaujolais

Rhône

www.cobalte.vodka



Cobalte Vodka\*

\* Available in 5cl, 70cl







### **Castello Banfi**

Banfi was created in 1978 by the Mariani family who saw potential in the vineyards located just south of Montalcino.

In the 1970s there were few vineyards around Montalcino and the area's wines did not enjoy today's reputation. However, the Marianis were determined and committed to extensive research projects working with several Italian universities. Today the Banfi estate covers around 3000 hectares of which one third are planted to vine across a myriad of single vineyard sites. Banfi's vineyards include Brunello and Moscadello plantings alongside incoming varieties such as Cabernet Sauvignon, Merlot and Pinot Grigio.

Brunello di Montalcino



PIEDMONT

MAREMMA

BOLGHERI

CHIAN

.

MONTALCINO

Rosso di Montalcino Poggio Alle Mura



Summus



www.banfi.it



The Wine

#### White

San Angelo Pinot Grigio Fontanelle Chardonnay ◊

### Brunello di Montalcino

Rosso di Montalcino ◊ Rosso di Montalcino Poggio alle Mura ◊ Brunello di Montalcino\* ◊ ◦ • • • Brunello di Montalcino Poggio alle Mura ◊ ◦ Brunello di Montalcino Riserva Poggio alle Mura ◊ ◦ Brunello di Montalcino Riserva Poggio all'Oro ◦

### Super Tuscans

Cum Laude Cabernet Sauvignon Merlot Sangiovese Syrah Summus Sangiovese Cabernet Sauvignon Syrah Excelsus Merlot Cabernet Sauvignon

### Sweet

Florus Moscadello di Montalcino Late Harvest

- \* Available in half bottles
- ◊ Available in magnums
- Available in jeroboams
- Available in methusaleh
- 🛚 Available in Balthazar

The full range of Banfi wines is available to ship ex-cellars.

**ITALY - TUSCANY AND PIEDMONT** 



# **Banfi in Tuscany**

Banfi Toscana is the name given to the Tuscan wines Banfi makes outside Montalcino. The Mariani family have developed vineyards in Chianti, Bolgheri and Maremma where a selection of local and international varieties are planted including the delicious Vermentino from coastal Maremma which is a component of La Pettegola.

BANFI

# Banfi in Piedmont

Banfi's Piedmont project began in 1979 with the purchase of a winery in Bruzzone and 50 hectares of vineyards between Novi Ligure and Acqui Terme. Here production is focused on sparkling wines, Gavi and Albarossa, a crossing of Nebbiolo di Dronero and Barbera created in the 1930s.

PIEDMONT CHIAN BOLGHERI MONTALCINO MAREMMA



La Pettegola





The Wine

#### Banfi Toscana - White

Le Rime Pinot Grigio\* La Pettegola\* ◊

### **Banfi Toscana - Red Wines**

Col di Sasso Sangiovese Cabernet Sauvignon\* Chianti Classico\* Chianti Classico Riserva

### **Banfi Piemonte**

Principessa Gavia Gavi La Lus Albarossa ◊

Rosa Regale Brachetto d'Acqui

\* Available in half bottles ◊ Available in magnums

The full range of Banfi wines is available to ship ex-cellars.



# M<sup>c</sup>HENRY HOHNEN

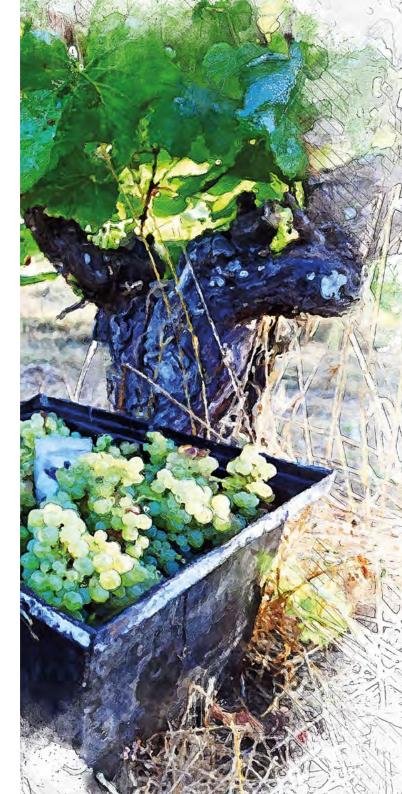
MARGARET RIVER

# **McHenry Hohnen**

McHenry Hohnen is a family venture founded in 2004 drawing on winemaking and vinegrowing experience that dates back to the 1970s.

Since its inception McHenry Hohnen has had an unwavering focus on crafting site specific wines from their three vineyards: Burnside, Calgardup and Hazel's. To preserve the many benefits of the sustainable, chemical free environment created in their vineyards with biodynamic and organic farming methods, McHenry Hohnen believe that minimal intervention is paramount in the winery. Wild yeast, minimal sulphur, no filtration and large format oak and concrete fermenters all play integral roles in allowing the seamless transition from sustainably grown fruit to site reflected wines.

www.mchenryhohnen.com.au () © @mchenryhohnen © @rockyroadwine () @rockyroadwinery





The Wine

### **Rocky Road**

Semillon Sauvignon Blanc	
Chardonnay	
Cabernet Sauvignon	
Shiraz	

### McHenry Hohnen

Sauvignon Blanc Laterite Hills Chardonnay GSM Grenache Syrah Mataro BDX Malbec Cabernet Petit Verdot

### **Single Vineyard**

Burnside Vineyard Chardonnay Calgardup Brook Vineyard Chardonnay Hazel's Vineyard Chardonnay Hazel's Vineyard Syrah Hazel's Vineyard Cabernet Sauvignon

**Rolling Stone** 



# **Pyramid Valley**

Pyramid Valley is one of the pre-eminent practitioners of biodynamic viticulture in New Zealand.

Pyramid Valley, founded in 2000, was carefully chosen after searching the world for the best place to grow Pinot Noir and Chardonnay, finally settling on a unique site in North Canterbury near the town of Waikari. In 2017, a second vineyard was purchased in Lowburn, Central Otago. Now owned by Steve Smith MW and Brian Sheth, both sites are managed by Huw Kinch, estate manager and winemaker, following biodynamic principles in viticulture and winemaking, adhering to natural processes, with the use of indigenous yeast, no additives, natural fining and little, if any, filtration.

# www.pyramidvalley.co.nz







North Canterbury Pinot Noir

NEW ZEALAND

North Canterbury
 Central Otago
 Hawke's Bay

4 Marlborough



Lion's Tooth Chardonnay





#### **Colours Collection**

North Canterbury Sauvignon Blanc + North Canterbury Orange North Canterbury Rosé

### **Pastures Collection**

North Canterbury Chardonnay North Canterbury Pinot Noir Central Otago Pinot Noir

North Canterbury Weaver Sauvignon Blanc North Canterbury Springs Chardonnay North Canterbury Korimako Pinot Noir Central Otago Manata Pinot Noir

### **Botanical Collection**

Field of Fire Chardonnay Lion's Tooth Chardonnay Angel Flower Pinot Noir Earth Smoke Pinot Noir Snake's Tongue Pinot Noir

# SMITH § SHETH

Smith & Sheth is a contemporary négociant inspired by the original French négociants and British merchants who worked, using their connections, to create expert wines.

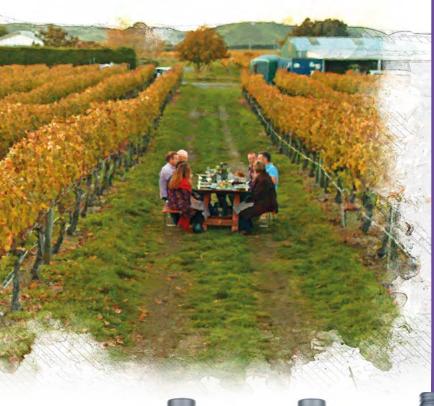
Steve Smith MW has a formidable reputation in the wine industry and Brian Sheth is an investor and wildlife conservationist with a strong love for New Zealand. They share a love of fine wine and in 2014 realised their dream and began building on over 35 years spent forging relationships. Based in Hawke's Bay, Smith & Sheth hand select only the best fruit from exceptional vineyards. They nurture, blend and bottle wines that express the beauty and character of a place, and the passion of its people under the CRU label.

ѕмітн § со.

Smith & Co was created by Steve Smith MW, as an approachable, easy drinking range of regional New Zealand wines.

www.smithandsheth.com

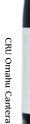




The Wine

CRU Wairau Sauvignon Blanc CRU Heretaunga Chardonnay CRU Heretaunga Albariño CRU Heretaunga Syrah CRU Omahu Cantera Cabernet Sauvignon Cabernet Franc Tempranillo

Smith & Co Marlborough Sauvignon Blanc Smith & Co South Island Pinot Noir





CRU Wairau Sauvignon Blanc



Smith & Co Marlborough Sauvignon Blanc





# Viu Manent

Viu Manent's history dates back to 1935 when Catalan immigrants Miguel Viu Garcia and his sons Augustin and Miguel Viu Manent founded a company in Santiago de Chile to buy and bottle wines under the Viu label.

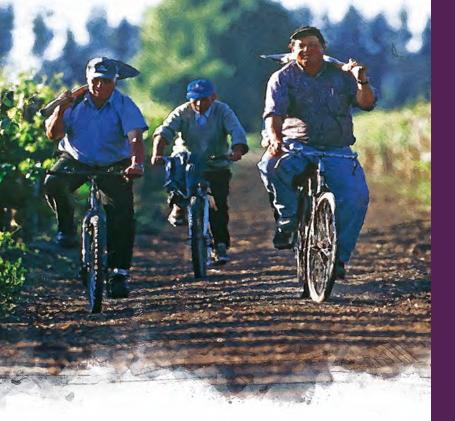
CHILE

In 1966 the family fulfilled a long-held ambition and bought the vineyards from where they sourced wines, the Hacienda San Carlos in the Colchagua Valley. The vineyards had been established in the 19th Century with plants imported from France before Phylloxerra and contained old Malbec and Cabernet Sauvignon vines.

Today Viu Manent have two additional vineyards, El Olivar and La Capilla, both located west of San Carlos on slopes in the Peralillo area. The development of the family's vineyards has been thanks to research and a desire to exploit different zones along the full length of the Colchagua Valley. Since 2014 they have also worked in Colchagua's cooler, coastal vineyards in Litueche.

www.viumanent.cl () © @viumanentwinery





Secret Sauvignon Blanc



Gran Reserva Cabernet Sauvignon



**Tiny Trials Chardonnay** 



The Wine

## Reserva

Sauvignon Blanc	
Chardonnay	
Cabernet Sauvignon	
Malbec	
Merlot	

### Gran Reserva

Chardonnay Cabernet Sauvignon Malbec

## Secret Gran Reserva

Sauvignon Blanc Viognier Carménère Malbec Syrah

## **Tiny Trials**

Colchagua Costa Chardonnay Itata Valley Cinsault



Viu Manent's working philosophy is centred on four pillars: sustainability, quality, food safety and the environment.

Viu Manent is committed to environmentally sustainable and socially equitable working practices; a belief that stems from their love of the land, family and traditions. Their long commitment is demonstrated by many concrete actions and the independent accreditations that they have gained. These include:

- Commitment to the Wines of Chile Sustainability Code certified since 2012
- Participation in the Wine, Climate Change & Biodiversity Program with the University Austral of Chile's Ecology & Biodiversity Institute
- Ecological actions to increase energy efficiency, producing a maximum of 460kWp electricity with four photovoltaic solar energy plants, the use of eco-light bottles, and actions to improve solid and water waste management
- BRC and vegan certified

For detailed information visit www.viumanent.cl/en/sustentabilidad/





The Wine

## Single Vineyard

San Carlos Malbec La Capilla Cabernet Sauvignon El Olivar Syrah Loma Blanca Carménère

## **Special Editions**

ViBo Punta Del Viento Grenache Syrah Mourvèdre ViBo Viñedo Centenario Malbec Cabernet Sauvignon Petit Verdot VIU Infinito Cabernet Sauvignon Malbec Cabernet Franc El Incidente Carménère VIU 1 Malbec

# www.louislatour.co.uk

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